

MEDIA RELEASE

18th January 2024

CONSOLIDATED RESULTS FOR THE QUARTER ENDED 31st DECEMBER 2023

Aurum PropTech continues its Growth Momentum

Total Income at ₹ 62.09 crores, up by 51% Y-o-Y

Positive EBIDTA of 4%

Y-o-Y CONSOLIDATED FINANCIAL HIGHLIGHTS (Q3 FY2024 vs Q3 FY2023)

- Revenue from Operations in Q3 FY2024 at ₹ **57.31 crores** as compared to ₹ **38.56 crores** in Q3 FY2023 **up by 49%**.
- Total Income in Q3 FY2024 at ₹ **62.09 crores** as compared to ₹ **41.15 crores** in Q3 FY2023 **up by 51%**.
- **EBITDA** for Q3 FY2024 at ₹ **2.69 crores** as compared to ₹ **1.96 crores** in Q3 FY2023.

Q-o-Q CONSOLIDATED FINANCIAL HIGHLIGHTS (Q3 FY2024 vs Q2 FY2024)

- Revenue from Operations in Q3 FY2024 at ₹ **57.31 crores** as compared to ₹ **52.77 crores** in Q2 FY2024 **up by 9%**.
- Total Income in Q3 FY2024 at ₹ **62.09 crores** as compared to ₹ **57.53 crores** in Q2 FY2024 **up by 8%**.
- **EBITDA** for Q3 FY2024 at ₹ **2.69 crores** as compared to ₹ **(2.85) crores** in Q2 FY2024.

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Commenting on the results, Onkar Shetye, Executive Director, Aurum PropTech said:

We are pleased to announce another quarter of consistent performance across revenue, profitability, user growth and tech innovation.

Total Income grew 1.5x Y-o-Y with an ARR of INR 248 crores. Our EBIDTA improved substantially, and we closed Q3 with positive EBIDTA, defying the trend of surmounting losses in tech businesses.

In a noteworthy achievement, NestAway was turned around in December 2023. This significant milestone was accomplished while maintaining a GTV of INR 41 crores and a Net Revenue of INR 7.7 crores for the quarter.

We are confidently moving forward, committed to making real estate consumers and enterprises Future-Ready through our Integrated PropTech Ecosystem, leveraging technology, data, capital and services.

About Aurum PropTech:

Aurum PropTech Limited (www.aurumproptech.in) is a company listed with BSE Limited (Scrip code: 539289) and National Stock Exchange of India Limited (Scrip code: AURUM). It aims to bring transparency, trust and digital transformation in the real estate sector through its Integrated PropTech Ecosystem.

About Aurum Ventures:

Aurum Ventures (www.aurumventures.in) is a new age Real Estate Group with end-to-end capabilities from Acquisition, Design, Execution, Project Management, Property Management, Sales, Leasing and Hospitality. It is bringing digital transformation to the real estate sector through its PropTech Ecosystem.

Forward Looking Statements:

Certain statements in this media release, concerning our future growth prospects are forward-looking statements, which involve several risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. We do not undertake to update any forward-looking statement that may be made from time to time by us or on our behalf.

For details please contact:

Sonia Jain Company Secretary & Compliance Officer Email: investors@aurumproptech.in	Vanessa Fernandes Investor Relations Email: investors@aurumproptech.in
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